

FOR IMMEDIATE RELEASE:

“Business Savvy Navy Veteran To Address U.S. Senate About Success Model”

Bedford, MA – June 19, 2015 – “Veteran Business Owners Initiative” Founder and Veteran Affairs Facilitator, Gerald Pinsky, MSW, LICSW, CPRP, has announced that on Thursday, June 25, 2015, Navy veteran Albert Tansey will address the United States Senate “Committee on Small Business and Entrepreneurship“ in Washington, D.C., Senator Jeanne Shaheen (D-NH) ranking member. Mr. Tansey will describe how he was able to create a successful business through the VBOI and SBA, that has exceeded more than \$1 Million in annual sales during his second year of operation.

Mr. Tansey, the newly elected president of the Veteran Business Owners Initiative, stated that “I owe everything to the VBOI and SBA for the practical coaching and push to get my finances in order and approach Radius Bank in Boston which granted me a substantial loan to start my business, Tansey Electric, based in Manchester, NH.” He continued, “while attending a free SBA event in Manchester, I met Jerry Pinsky, the VBOI founder and facilitator, who encouraged me to participate in the VBOI's 18 module class, the Business Gym...that's how I was able to put my business in motion.”

The VBOI's Business Gym that is taught in Massachusetts, New Hampshire and Connecticut, is an educational program that covers course work in business functions critical to success. The 18 modules include marketing, finance, legal and business plan development and frequent guest speakers share their expertise and real-world advice about building basic business systems.

As the driving force behind the VBOI, Jerry Pinsky stated that “over the past 11 years, this successful program has assisted hundreds of veterans, many with physical and emotional disabilities including PTSD, in developing more than 150 successful New England-based businesses. The U.S. Senate will hear first-hand about what went right between the SBA and the VA that helped Al Tansey create a million dollar business. This program needs to continue to grow nationally and enable all veterans to succeed by creating their own successful businesses everywhere in the country,” he concluded.

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